

Launch of World Silver Survey 2025 Philip Newman and Sarah Tomlinson, Metals Focus

SILVERINSTITUTE ★ METALS FOCUS

April 16th, 2025



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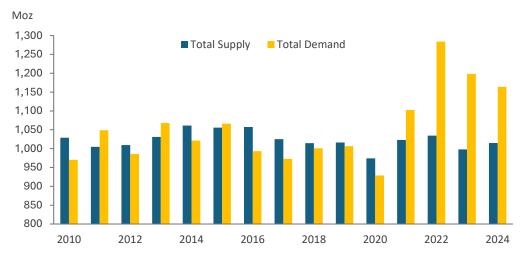
Asahi Refining CIBC Capital Markets International Depository Services Group MAG Silver Tanaka Precious Metal Technologies Co., Ltd. Valcambi sa



Market fundamentals have been healthy for some time

- Overall, silver supply remains broadly stable
 - **2010-2019: -0.1%**
 - **2020-2024: +0.0%**
- A step-change for demand since 2021
 - **2010-2019: +0.6%**
 - **2020-2024: +3.6%**

Global Silver Supply & Demand



The fourth successive, and sizable surplus

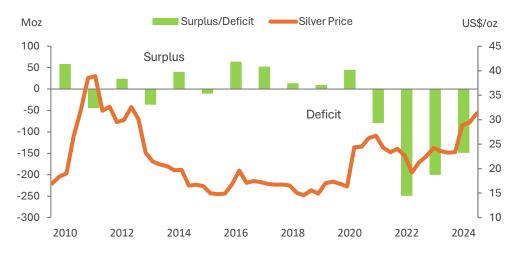




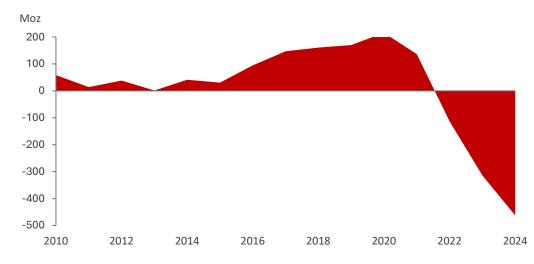
Market fundamentals have been healthy for some time

- Fourth, successive, sizable deficit
- Cumulative stock rundown of 678Moz in four years.

The fourth successive, and sizable surplus



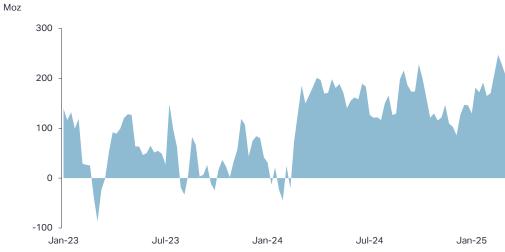
Cumulative stock change, since 2010





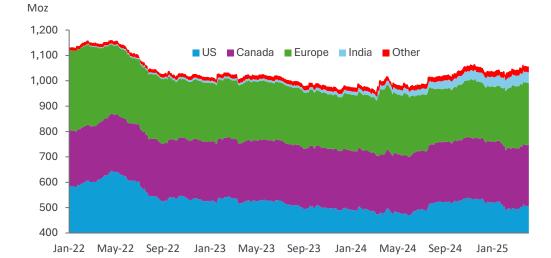
Still relatively strong investment indicators

- Net managed money positions down sharply last week
- Prior to that, the ytd was up massively on early 2024
- ETP holdings turned the corner last year, rising by 62Moz
- First annual, positive inflows since 2021
- This ytd (to April 7), they are up 18Moz



Partial recovery in global ETP holdings

Net-managed money positions remain firmly net long



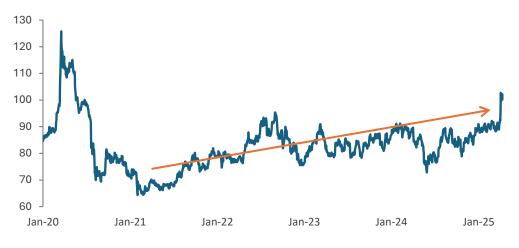


- As gold has hit new highs, silver would have been expected to outperform, to the upside
- However, the gold:silver ratio has trended higher over the past three years:
 - Gold attracting the safe-haven bid

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- Gold also benefiting from record/near record central bank demand
- Ongoing concerns about the Chinese economy
- Exacerbated by escalating China:US trade war and broader tariff uncertainty





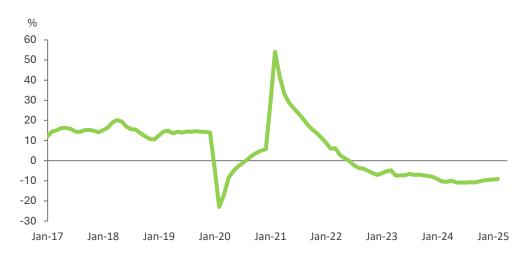


Reflecting contrasting gold, silver dynamics

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Chinese investment in real estate development still struggling

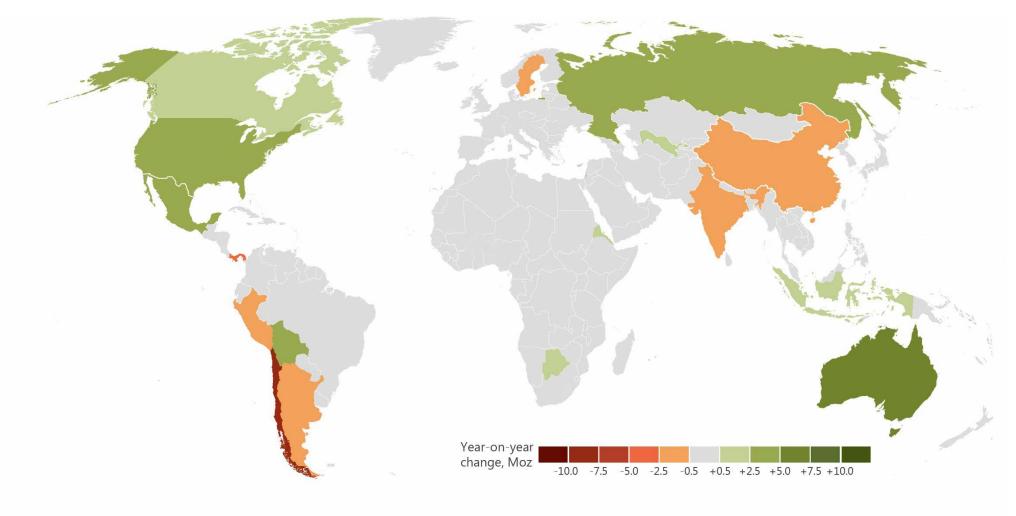


Gold:silver ratio spikes, after trending higher



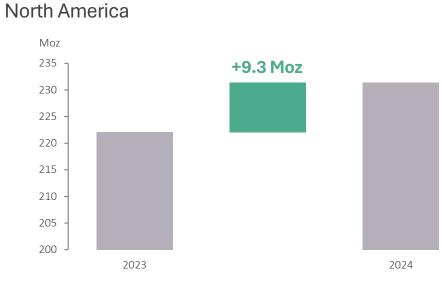
Global mined silver production rose to 819.7Moz in 2024

Growth in production from Australia, Mexico, Russia and the US outweighed lower supply from Chile and minor declines from other countries.





Supply growth driven by North America and Oceania



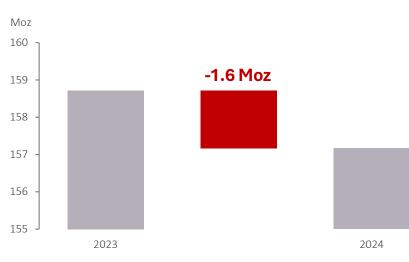
Central & South America



Oceania



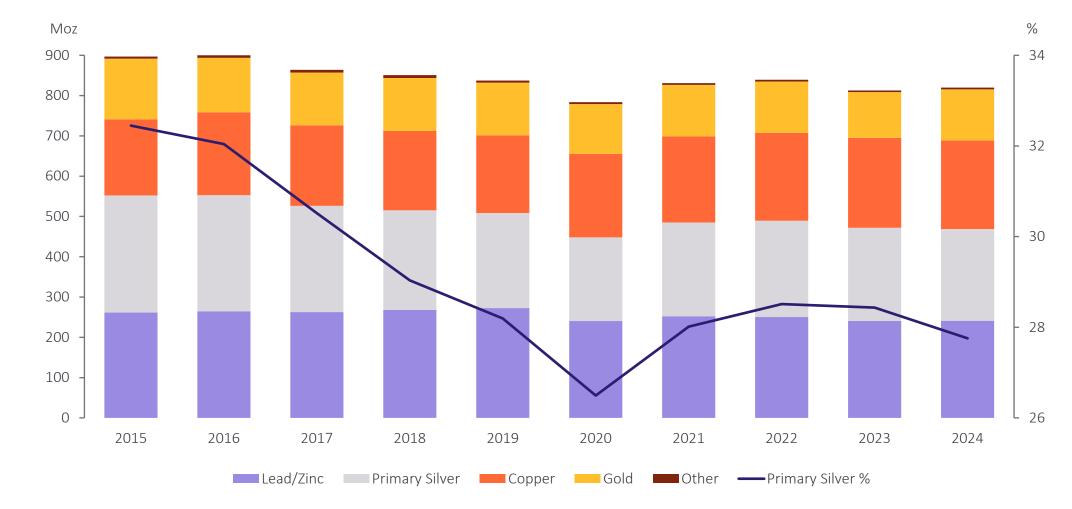






Production from primary silver mines fell

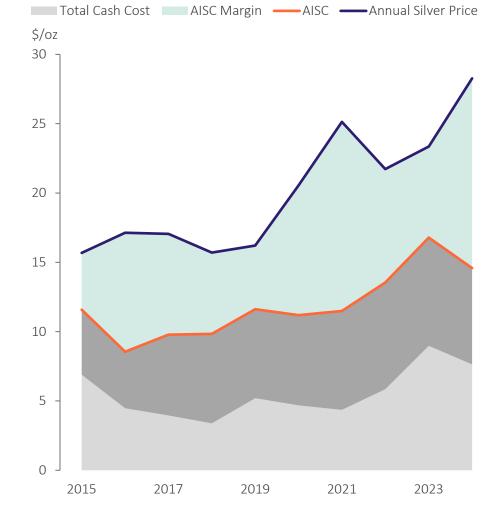
Output from lead/zinc mines remained broadly flat, but silver production from gold mines increased by 12.3% y/y.



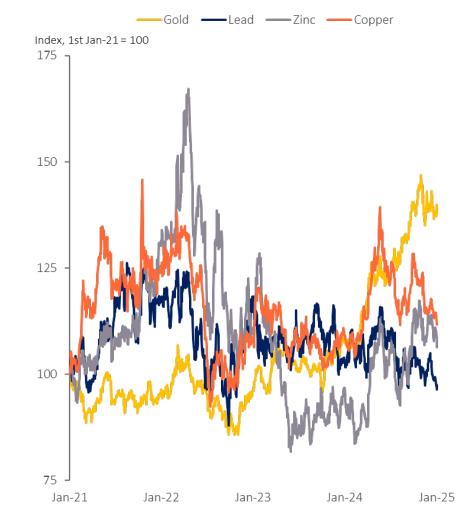


AISC fell for the first time since 2020

In 2024, TCC and AISC fell by 13% and 15% y/y.



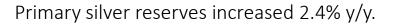
By-product credits contributed the most to AISC

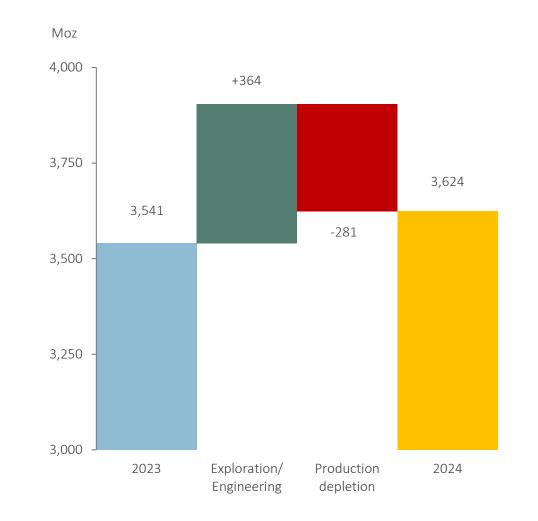


Note: * Costs shown on a by-product accounting basis Source: Metals Focus Silver Mine Cost Service Source: Bloomberg, Metals Focus

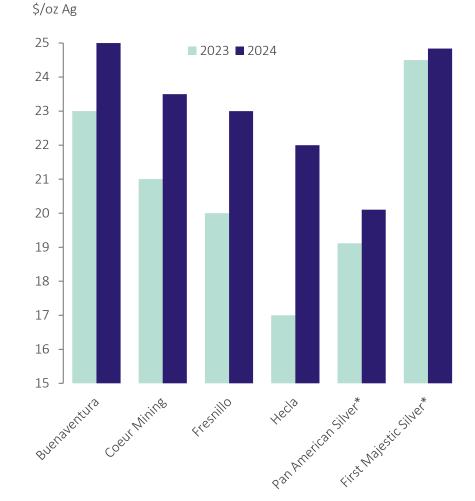


Global silver reserves increased last year





Silver prices for reserve estimates also up y/y, enabling the addition of previously uneconomic material into ore reserve estimates.

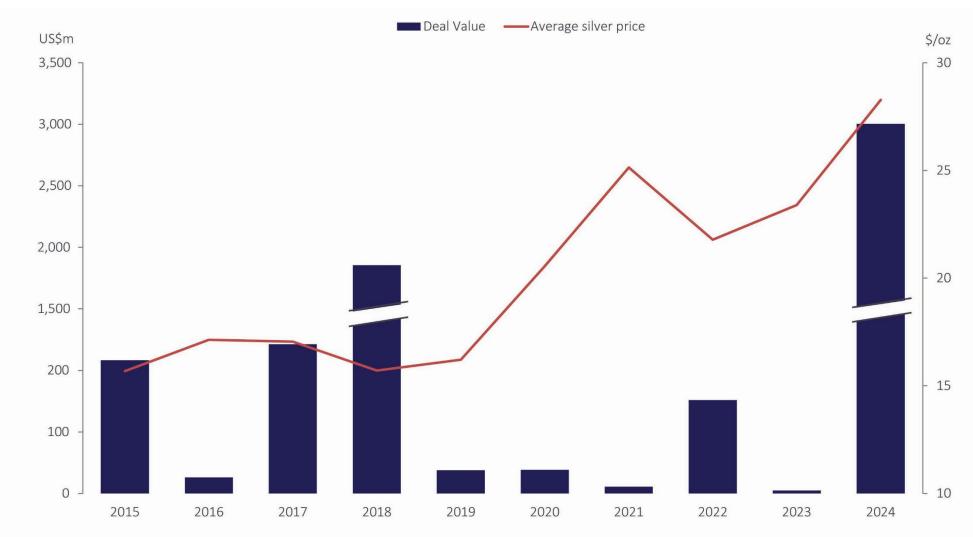


Note: M&A values aggregated in year deals are announced Source: Metals Focus, Bloomberg

Note: * Silver reserve price calculated Source: Metals Focus, Company reports



M&A activity surged in 2024, with deals totaling \$3.0Bn



M&A values aggregated in year deals are announced Source: Metals Focus, Bloomberg



Hedging continued to fall, while streaming rose

-----Silver Price

\$/oz

35

30

25

20

15

Producer hedging fell to a multi-decade low.

Forwards

Moz

40

30

20

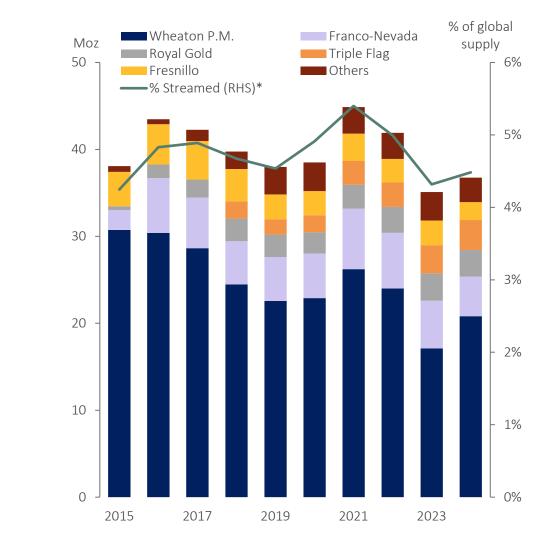
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2015

Delta-Adjusted Options

Streaming and royalty contracts rose 5% y/y.



Hedge book chart shows delta adjusted position at year-end. Source: Metals Focus, Company reports

2019

2021

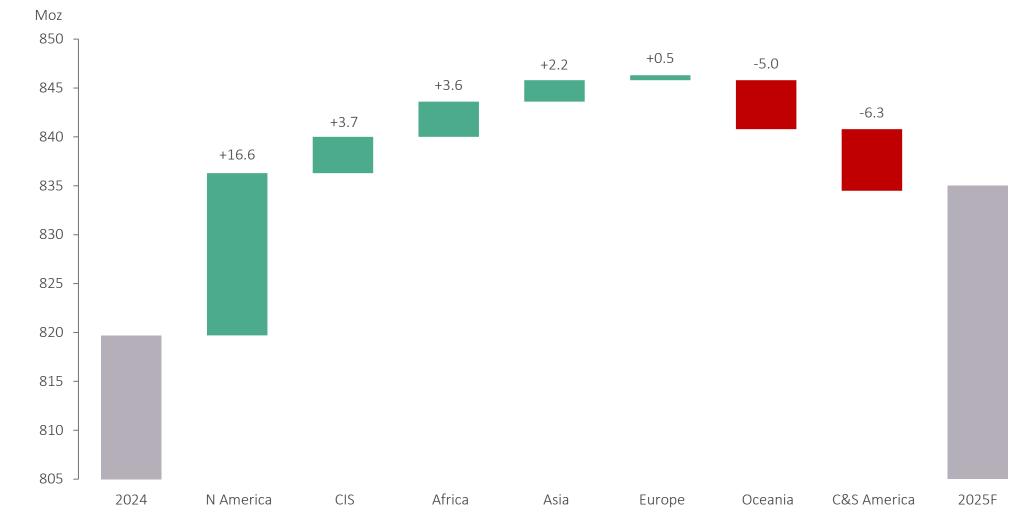
2023

2017



Mined silver supply forecast to rise in 2025

Global silver production is expected to marginally increase by 1.9% y/y to 835.0Moz.

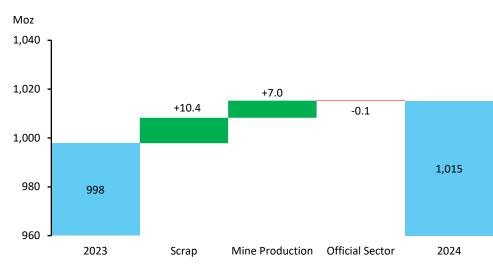




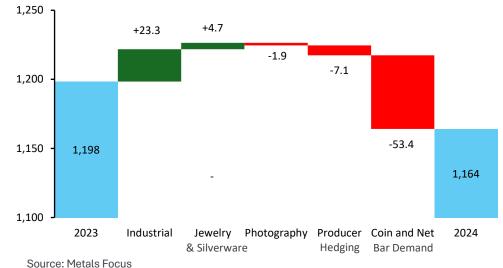
Key supply/demand changes: 2023 versus 2024

- Global demand down for the second year
- But losses not as acute as in 2023
- Even so, another record high for industrial offtake`
- While coin and net bar demand falls to a 5-year low
- Jewelry partially recovers while silverware slips back

Global Supply, recovers by 2% in 2024 to 1,015Moz

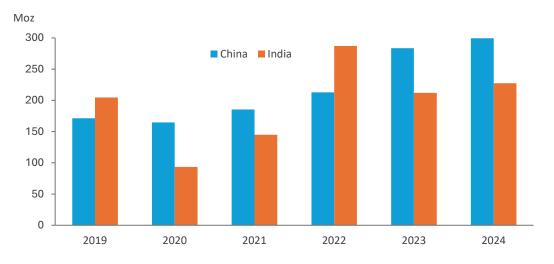


Global Demand, eases back by 3% in 2024 to 1,164Moz Moz



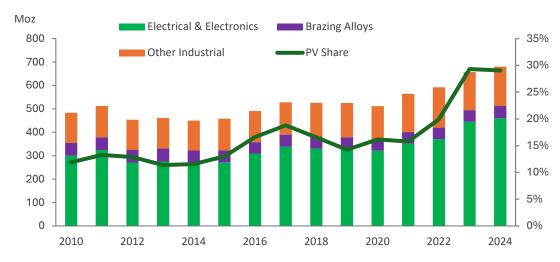


- Chinese demand eases back to +6%, but still achieves another record total (+16Moz)
- Indian demand up 7% (+15Moz) to a two-year high

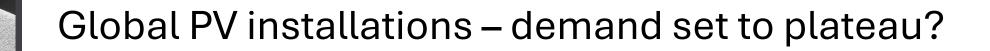


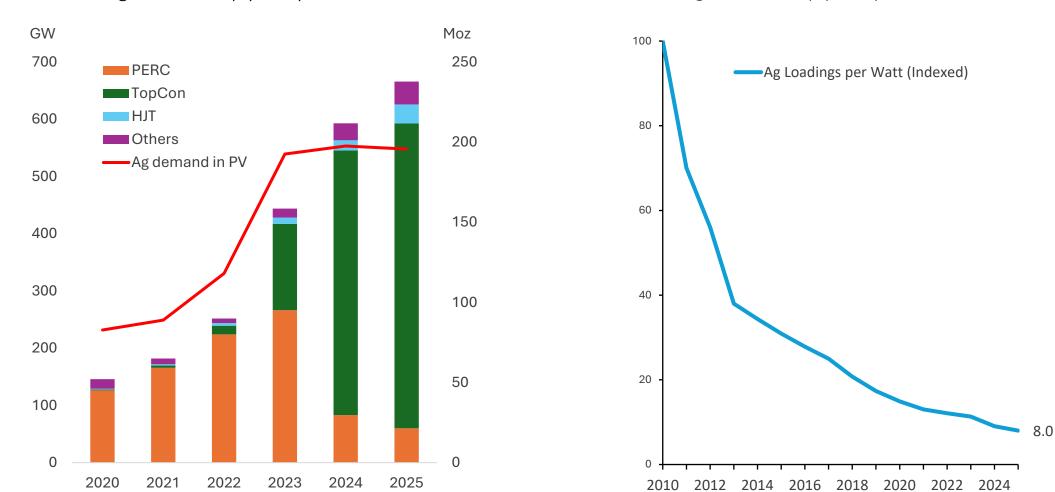
Key segments: gains dominated by electrical/electronics

Key countries: changes concentrated in China & India



- Another record high for E&E
- Adding 90Moz in just 2 years
- PV demand also at a new high, but with just 3% growth y/y





Silver loadings down sharply last year

Coloro -

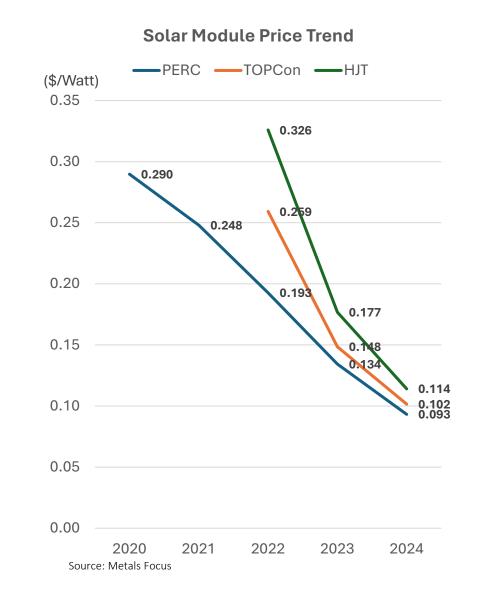
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Silver loadings down sharply last year

Source: Metals Focus; *PERC Passivated Emitter and Rear Cell; TOPCon Tunnel Oxide Passivated Contact; HJT Heterojunction



PV cost pressures accelerated thrifting and substitution



Average silver loadings dropped over 20% in 2024 through the following measures:

- Laser enhanced contact optimization (LECO)
 - replaced laser doping selective emitter as the industrial standard

SMBB to 0BB (Zero Busbar)

• 0BB is expected to become the mainstream in H2.25

Silver reduction and alternative s

- silver coated copper powder with 30% silver content in HJT
- Copper electroplating
- Screen printing to stencil printing
 - reduce figure width

Conservatively estimated, silver loadings are likely to further drop by 10-12% in 2025.



Germany

47%

Italy

2010 17GW

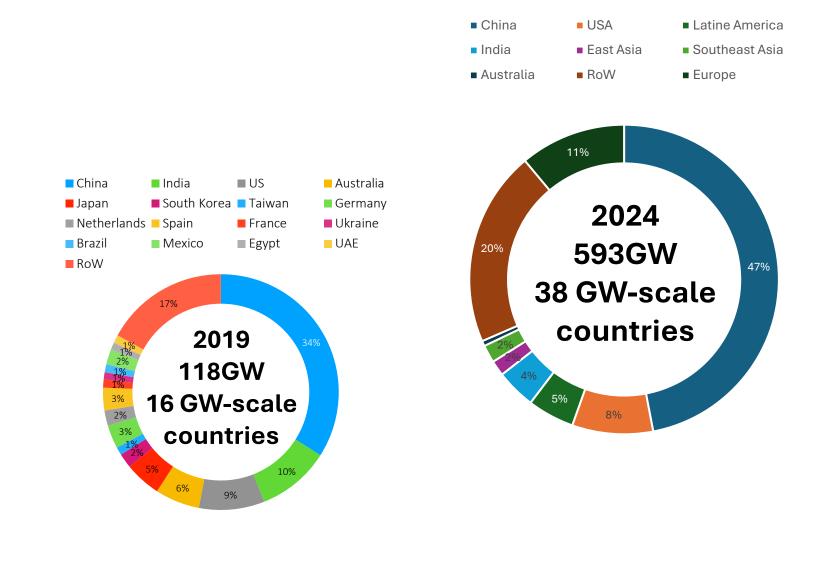
2 GW-scale

countries

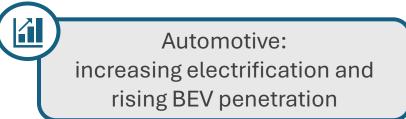
11%

RoW

Photovoltaics: 38 countries part of the "1GW" club



Automotive and consumer electronics key growth areas







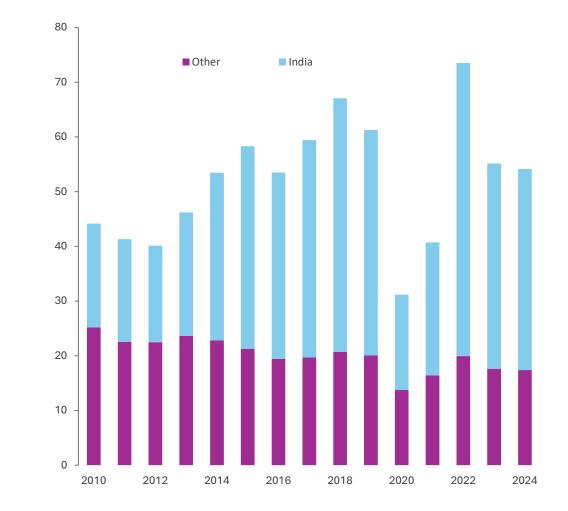


Jewelry edges higher, while silverware slips back

Jewelry: 2024 total +3%; excluding India, +1%

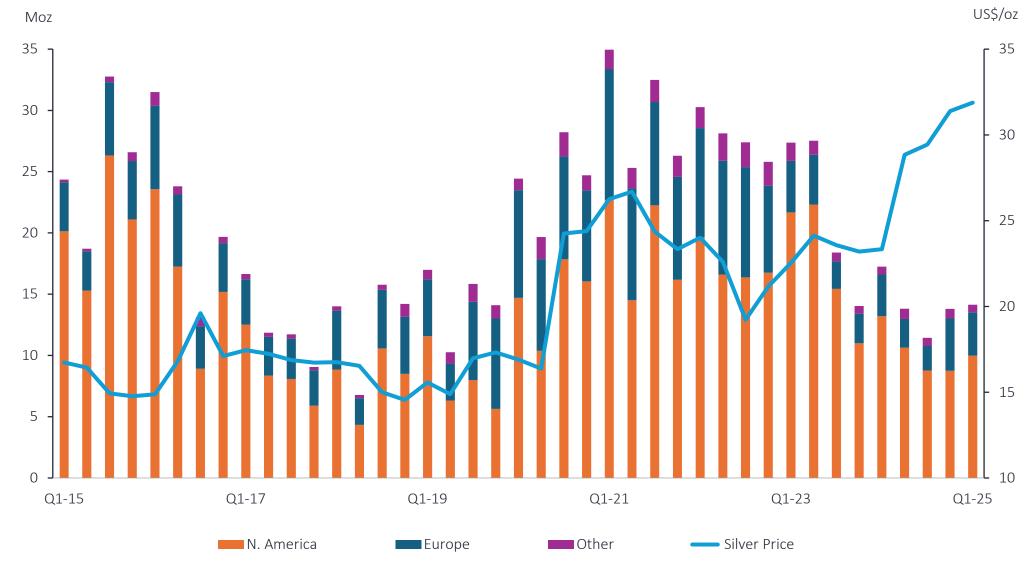


Silverware: 2024 total -2%; excluding India, -1%



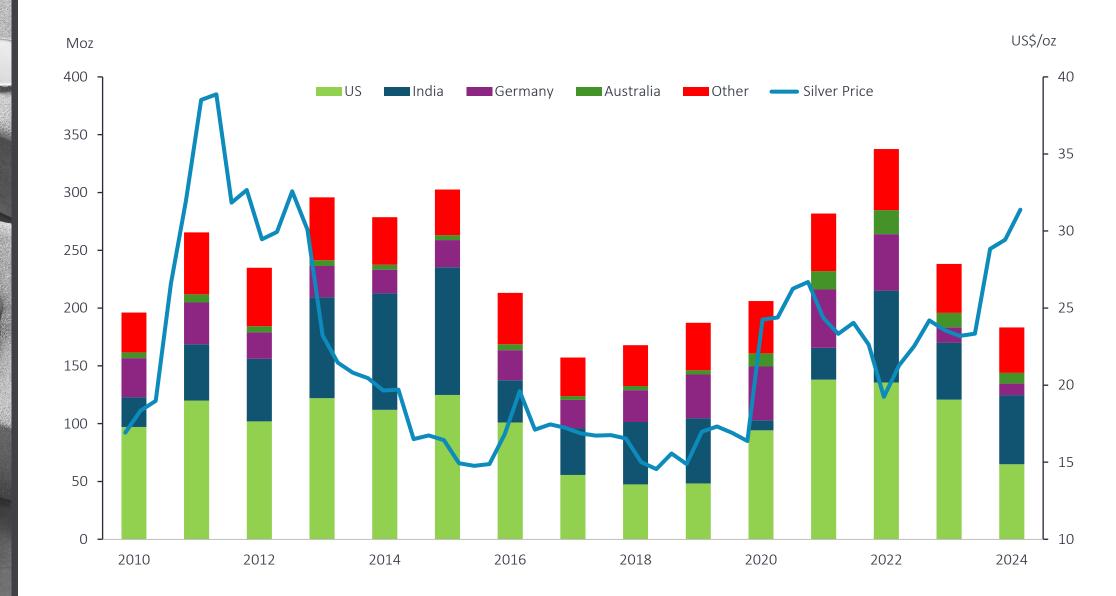


New silver bullion coin sales continue to struggle



Source: Metals Focus Quarterly Bullion Coin Survey

Coin & bar demand fell again in 2024, led by US weakness



Source: Metals Focus

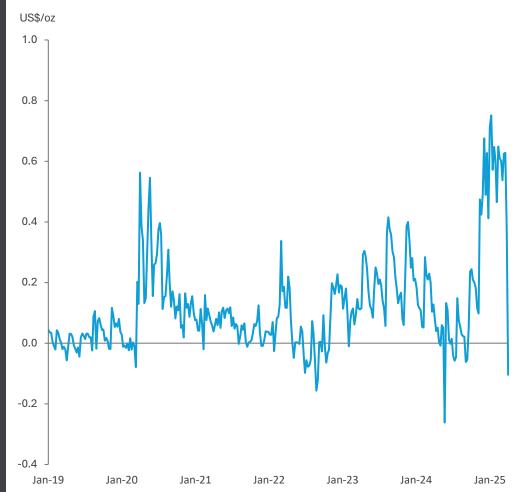
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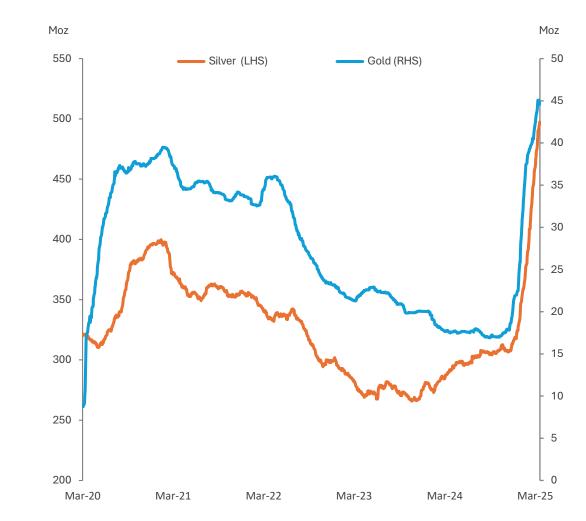


The fall-out from tariffs





CME stocks at record highs



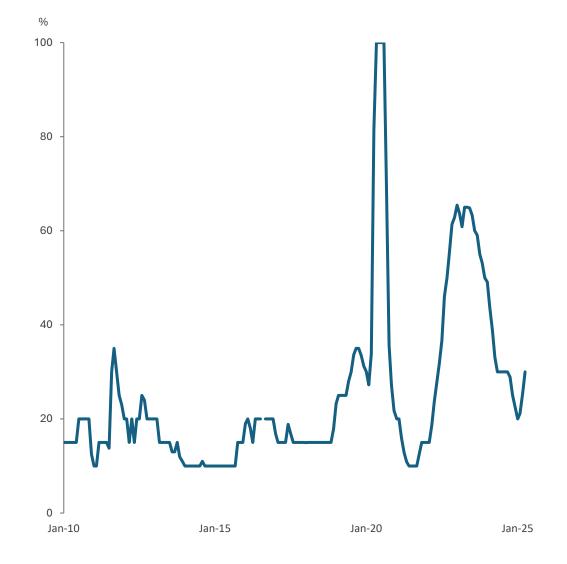
Source: Bloomberg



The fall-out from tariffs



Probability of a US recession edges higher

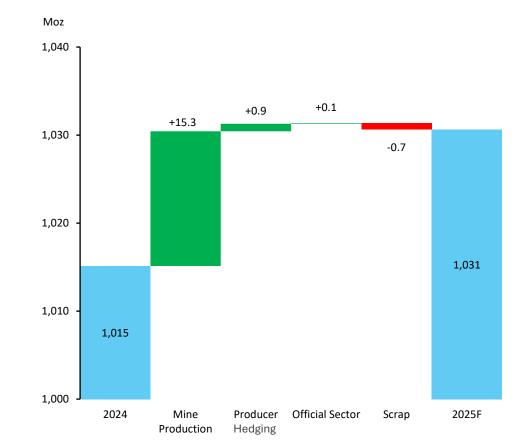


Source: Bloomberg

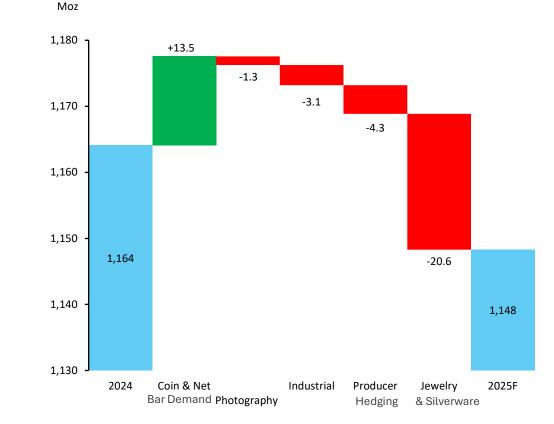


2025 Supply/Demand Outlook

Global Supply: 2025 up 2% to a three-year high



Global Demand: 2025 eases back 1% to a four-year low

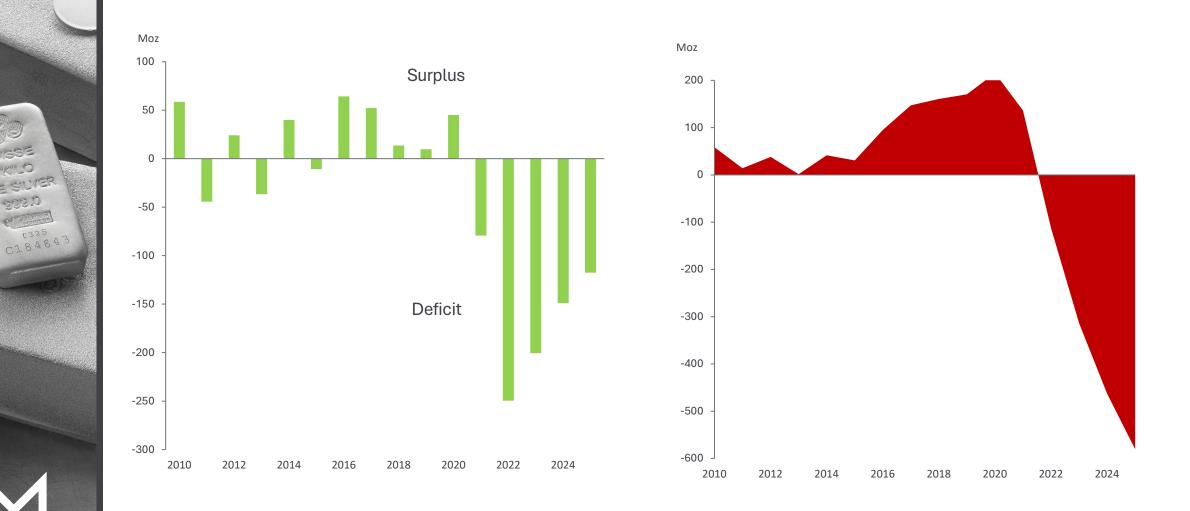




Another hefty surplus this year

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Stock drawdown continues, 796Moz over 2021-2025F





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